# **CAPABILITY STATEMENT**

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#### **Phone**

(800) 453-6022

#### **Email**

info@portagebay.com

#### Website

www.portagebay.com







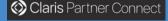
### YOUR CERTIFIED **FILEMAKER EXPERTS**











5-STAR **GOOGLE RATING** \* Actor to



We build effective. modern solutions in months, not years.

### **About Us**

We are a Claris FileMaker software development company with seven offices - located in Austin. Chicago, Dallas, Omaha, Orange County, Seattle, and Vancouver. With over 30 years of Claris FileMaker experience, we are experts in supporting and developing in any environment, such as Windows, Mac, Linux, iOS, and Android. We are experienced web application developers as well, whether your project involves FM BetterForms, Web Direct, or other web application dev tools. We enjoy bringing the most up-to-date and capable solutions to the table.



## **Our Expertise**

- Custom business solutions for unique needs, delivering your organization a competitive edge
- Seamless cross-platform functionality (desktop, tablet, web, mobile)
- Intuitive and efficient interface & workflow design for smooth operations and productivity

# **Our Services**

As your Claris FileMaker experts, we provide a range of services to help streamline your business processes and improve efficiency.

- Custom FileMaker Desktop & Web Development
  - Vue.js, Angular, MySQL, SQL Server, JavaScript, FM BetterForms
- · Mobile App Development
  - o iOS, Android, Web Apps
- Existing FileMaker Software Support, Database Optimization & Upgrades
- Integrations: Web to Database, WebDirect, FileMaker Data API, Third-Party APIs
  - AWS, iCal, Google Calendar, Contacts, GCP, Microsoft Access, REST APIs, Quickbooks, & more
  - Claris Connect Integrations
- UI & Workflow Design, License Management & Sales, Hosting, Consulting Services

## **Our Clients**

We serve a wide range of industries - including healthcare, education, emergency response, arts, construction, entertainment, and academia - and are highly valued for our expertise, attention to detail, and delivering customized solutions.











# Vertical Market Solutions







# **Working With Us**

- · We take a problem-solving, agile approach and we understand your business challenges
- · We provide holistic, end-to-end, reliable, and scalable solutions, with professional project management
- · Our commitment to long-term partnerships has given us the opportunity to work with clients for 5, 15, & even 30 years

### **Our Team**

- · Our small, experienced team of developers, designers, and support staff is welcoming, and we enjoy working together
- · We provide on-budget, top-notch support throughout development, deployment, and afterwards
- · We combine technical expertise with strong, collaborative conversations, to bring about successful projects



John Newhoff
Senior Partner
Connecting with friends and family is what I enjoy
the most, especially if we can fly somewhere at the
same time!



Kate Waldhauser
Managing Director • Lead Developer
As an outdoor fitness enthusiast, I enjoy
swimming in spring-fed rivers or clocking miles
with my daughter in the jogging stroller.



Mike Ross
Business Analyst • Senior Application Developer
I enjoy nightly trail walks with the dogs, cooking for
family and friends, and hosting Seahawks football.



Joe Ranne
Senior Application Developer
An ideal day involves a bicycle, climbing a remote mountain pass, camping with friends/family, bundled with an ethereal soundtrack. And ramen.



Annie Woyna
Office Manager • Project Coordinator
I enjoy spending my free time reading,
camping, and watching my three kids grow up.



Lon Cook
Senior Application Developer
"It takes guts to be gentle and kind."
- The Smiths



Brandynn Stanford
Licensing & Hosting Manager • Project Coordinator
I'm married to my high-school sweetheart and my
happiest moments are when hearing our children and
grandbabies laugh.



Russell Heppell Associate Application Developer My creative passion is music, whether it's writing, recording or playing live shows with my band around Seattle.



Charles Wiltgen
Senior Application Developer
Some of my favorite things are my family, gardening, camping, and raising rabbits.



Tabitha Stanford
Digital Marketing Assistant
I once stayed up until two A.M. just to watch
the last-ever live stream of a favorite YouTube
channel.



Jacob Carr Lead Developer, Web Apps Family man, fisherman, & motorcycle enthusiast, always on the hunt for new adventures. There's always something exciting on the horizon.



Xandon Frogget
Senior Application Developer
I love VR, AI, and spending time with my twin teens.

### **Our Resources**









